NATIONAL OVERVIEW

Full Agency Support on a National Stage

We're Committed to Your Success!

Receive incredible partner services and support across the country. We're committed to delivering the best for our brokers so they can deliver the best for their clients. In each market you can count on...

Sales Representatives with Local Expertise

» Dedicated sales support for your agency

Marketing Programs to Accelerate Your Agency

» Producer & agency lead-generation programs

Access to the Business Intelligence Team

» Resident product experts

Operational & Administrative Support

» Underwriting, quoting, and, carrier-focused support

Premier Products Across the Country

» Including fully-funded, level-funded, and self-funded

A Central Services Team for Seamless Care

» Fast customer care & robust member management



Build Business across the United States

NORTHEAST

- + Connecticut
- + New York
- + New Jersey
- + New Hampshire
- + Rhode Island
- Massachusetts

MID ATLANTIC

- Maryland
- + Virginia
- + Washington DC

SOUTHEAST

- + Florida
- + Georgia

WEST

- + Arizona
- + California



Build your agency faster with the most comprehensive suite of services available in the marketplace. *Accelerate your agency from The Core!*

Sales

- · Local Benefits Experts
- · Consultative Approach
- · Dedicated Support Team
- · Solution-driven

2

Quoting

- · Small Group Access
- Large Group Expertise
- · Level-Funded
- · Self-Funded

6

Renewals

- · Support Renewal Market Check
- · Consult & Up Sell
- · Kits / Meetings
- · Strategic Planning

The Core

People + Products + Services + Technology

3

Enrollment

- · Benefits Guides
- · Virtual & In-Person
- · Multi-Lingual
- · Custom Printed Kits
- · Enrollment Platform Support

5

Member Management

- Escalation
- Service Issues

4

Underwriting

- · Best-in-Class Support
- · Local Carrier Relationships
- · Tenure & Expertise



*Subject to business arrangement